



Knoxville Utilities Board

electricity • water • waste water • gas

February 7, 1990

Ford Hall Company, Inc.
Attention: Jerry Ristau
P.O. Box 54312
Lexington, Kentucky 40555

To Whom It May Concern:

I am pleased to endorse Ford Hall Company's Weir Wolf Automation Product. At our Fourth Creek Waste Water Plant we previously cleaned our tanks by taking a tank out of service, applying HTH, and then scrubbing manually. This was a time consuming, unsafe, and costly operation.

We have found Weir-Wolf to be an efficient and cost-effective alternative to manual cleaning. I have calculated and projected an estimated savings of \$18,300.00 per year. While we were spending six man-hours to clean each of our four clarifiers, this labor cost has been eliminated with automated cleaning. An additional \$4,600.00 per year has been realized in dry chlorine savings. At this rate, our systems will pay for themselves in just over two years.

Weir-Wolf has also made our plant a safer place in which to work. Automated cleaning significantly reduced the exposure to harmful chemicals and biological hazards. I no longer have to worry about operators slipping and falling while cleaning tanks. The Weir-Wolf System has freed our plant of a major housekeeping job, which nobody wanted to do, and allows operator time to be better utilized. One great benefit of this is the improved morale of my operators.

The price paid for Weir-Wolf was money well spent. It has offered a simple, cost effective alternative to manual cleaning.

Sincerely,

A handwritten signature in cursive script, appearing to read 'Tony Ortega'.

Tony Ortega
Plant Supervisor
Fourth Creek Treatment Plant